Khushboo Welfare Society

Annual Report 2015-16

We shall overcome
ANNUAL REPORT
2015-16
World Bank report says one billion people, or 15% of the world's population, experience some form of disability and prevalence being higher in developing countries. UNICEF has estimated that there are 150 million children with disabilities in the developing world. Closer home, as per Census 2011, there are 2.68 Cr persons with disabilities in India. It is well known that disability and poverty are strongly linked. Persons with disabilities, on an average, are more likely to experience adverse socioeconomic situations than those without. The disadvantages include less education, poor health, less employment opportunities resulting in higher poverty situation. And not all disabilities are preventable; there isn't always a "reason" for a disability.

We all celebrate our freedom on Independence Day, but what kind of freedom do we offer to those with Disabilities? This is something we need to think about! The United Nations "2030 Agenda for Sustainable Development" clearly states that disability cannot be a reason or criteria for lack of access to equal opportunities and human rights. The UN Sustainable Development Goals (SDGs) framework includes seven targets which explicitly refer to persons with disabilities and six further targets on persons in vulnerable situations which include persons with disabilities. The SDGs address essential development domains and include as education, employment and decent work, social protection, resilience, non-discrimination etc, all of which are important areas of work for the World Bank.

Global awareness of disability-inclusive development is increasing. The United Nations Convention on the Rights of Persons with Disabilities (CRPD) promotes the full integration of persons with disabilities in societies. To date, 182 have signed the CRPD and 153 of these have ratified it. India being one of them thus carrying the force of national law.
At Khushboo, we believe that persons with Disabilities must get a chance to reach their potential and be productive in some or the other manner, something that all of us take for granted for ourselves. Khushboo has been doing this in its own modest way. This year, we completed our 20th year of service to the disadvantaged. Having been established in 1995, it has been a tough but very satisfying journey. Starting from a small, rented accommodation, we never envisaged that we would be able to come so far. We now have more than 85 children under our regular care, many of whom have been with us for many years, in the process, unknowingly we have provided a "continuum of care".

Our OPD and Community Based Rehabilitation programs have further extended our reach. All this would not have been possible without the hard work of our dedicated staff, patience of the parents and the belief and support of our donors. All this has enabled us to come this far. We do not have appropriate and sufficient words to thank them. As we move forward, we still have many unfulfilled dreams and desires. While continuing with our existing services, we would like to extend the timings of the center and move towards a "day boarding" status. And then there is this dream to create a residential facility to provide long term care.

Each parent of a child with disability has this great worry" who will look after the child once I am gone?" We continue to look for supporters for this large project. Given its noble objective, we are confident that the Creator will enable us to realize this dream. As we expand the size and scope of our services, we are aware that organizational capacity, high standards of governance transparency and transparency are of extremely high importance. Also, a stable Fundraising process which ensures a minimum level of assurance of fund availability, needs to be put in place. In this direction 2015 saw a restructuring of the Executive Committee(EC), besides recruiting an Executive Director and Head, Fundraising and Communication to strengthen the operational team. The EC is now moving towards focusing on ensuring proper Governance, operations being left to the Executive team. I look forward to your continued association and support in the years to come.

With best wishes,

Rakesh Jinsi
Khushboo Welfare Society (Khushboo) was established on 13 November 1995 as a non-profit organization under the Societies Act, 1860 to provide holistic care and multifarious services to people with mental and multiple disabilities.

**Vision:** To have a society where the physically and mentally challenged lead a life of care, dignity and respect.

**Mission:** Help the physically and mentally challenged to become self-reliant, realise their full potential and enhance their capabilities to the maximum possible.

**What we Do:**
We work with special children, adolescents and grown ups, helping them through flexible education, vocational training, therapeutic programmes and other special learning interventions to attain self-sufficiency. We also provide continuum of care on a long term basis. Our work also provides relief to the care givers of these persons during some portion of the day which enables them to take better care during the time these persons are with them.

The focus is on holistic development and education of the person through training in:
(i) Activities of Daily Living (ADL),
(ii) Education through normal methods and Assistive Technology
(iii) Speech & Language development
(iv) Physical Therapy where needed.
(v) Expressive & Performing arts.
(vi) Recreational activities and
(vii) Community based rehabilitation services for disabled children.

It is thus a multi-sectoral, multi-dimensional approach for people with disabilities, with joint participation of village community, the family members and Khushboo. Our goal is to empower them through care, education, training and rehabilitative interventions.

**Where do we work:**
We run a day care centre at Gurgaon, providing a range of services to persons challenged with severe physical and multiple disabilities.
This program provides Diagnostics and Prescriptive Services through a multi-disciplinary team comprising of Khushboo staff and specialists from renowned hospitals such as Fortis, Max and Medanta. This is the first contact point for every beneficiary. Each person approaching Khushboo for care is received in this program. An extensive assessment of the abilities of the child is done to identified whether the child is "Educable" or is just "Trainable". Thereafter the development/intervention need of each patient is identified and an Individual Development Plan (IDP) is created. Based on the needs identified, the person is made a part of one or more of the following programs:

**SPARSH**

This program provides Diagnostics and Prescriptive Services through a multi-disciplinary team comprising of Khushboo staff and specialists from renowned hospitals such as Fortis, Max and Medanta. This is the first contact point for every beneficiary. Each person approaching Khushboo for care is received in this program. An extensive assessment of the abilities of the child is done to identified whether the child is "Educable" or is just "Trainable". Thereafter the development/intervention need of each patient is identified and an Individual Development Plan (IDP) is created. Based on the needs identified, the person is made a part of one or more of the following programs:

1. **Children up to 3 years of age.**

2. **Children who need:**
   (i). Therapeutic interventions for speech, physical, occupational and multi-sensory integration.
   (ii). Consultations for medical and psychological and special education.
   (iii). Counselling and guidance.

**OPD**

This program is for:
1. Children up to 3 years of age.

2. Children who need:
   (i). Therapeutic interventions for speech, physical, occupational and multi-sensory integration.
   (ii). Consultations for medical and psychological and special education.
   (iii). Counselling and guidance.

**PRE SCHOOL (age 3-6 years)** This programme is meant for children between 3-6 years of age and aims to provide holistic early
provide holistic early intervention for children with disabilities to support their early development. Under this programme various group activities are held along with parents so as to have a positive impact on the further growth of child. It also acts as an ice breaker and prepares the child for the next programme ie "Blessings" Special school. This programme provides following services:
(i) Special education
(ii) Therapeutic interventions such as speech, occupational and physio therapy
(iii) Attending early development issues

BLESSINGS- (Special School) This comprehensive education programme also known as "Special school" is designed for children of age group between 6-18 years of age who have been identified as "Educable". The individualised educational programme is based on the assessment of learning potential, capabilities and progress of the child which helps in shaping the course of educational programme for each child. This programme also provides parallel education curriculum for those children who qualify in the open school system.

The Special school offers various activities which emphasise on the need to use creative methods and play-way techniques to help children enjoy and explore the process of learning.
The main objective of this programme is to enhance and further develop the abilities of the children and not letting their disabilities become a barrier in their growth.

SAMVEDAN
This programme is for the “Trainable” children in the age group of 6-18 years, designed with the specific emphasis upon providing training in Activities of Daily Living (ADL) to the child i.e. in their day to day routine. It is also a care group programme designed for severally challenged children who have specific special needs. Through the use of multisensory and therapeutic interventions children are provided training in skills and in different activities as music, dance, yoga etc. which helps them to showcase their talents and interests.

SAMARTH (Vocational Training Project)
Samarth is vocational training programme designed especially for adolescents and young adults above the age of 18 years. This program trains them on skills such as kitchen / household activities to enable them not only become self-supportive/sufficient to a large extent but also become helping hands in the family and contribute towards the society. This program also works in cooperation with parents and prospective employers to provide livelihood opportunities to these children by imparting vocational training in activities which may lead to employability eg. art & craft, Paper -Mache moulding, Organic colours making, gardening, bubble wrap cutting , paper products, cooking etc.
COMMUNITY BASED REHABILITATION PROGRAMME (CBR)
CBR also known as Asha Kiran programme is designed especially for the children with multiple disabilities in communities who do not have accessibility to the direct services of the Khusbhoo. The units are managed by a trained teachers who work under the guidance of the specialist staff of Khushboo and provide basic therapeutic interventions to better the lives of the children. The team also provides home based intervention and counselling to their parents and others in the community to help them to complete various processes such as obtaining disability certificates etc which in turn would enable them to and access other government facilities /entitlements.
Khushboo operates from its self owned 0.4 acre campus at Sector 10-A, Gurgaon, Haryana, land for which was allotted by the Govt of Haryana. A 17,000 sq ft built up area building houses the following facilities and equipment:

**PHYSIOTHERAPY AND GYMNASIUM:**
Equipped with facilities which include Muscle Stimulator, Microsoft Xbox with Kinect Game Console, Trampoline, Therapeutic balls, Balancing boards, Dumbbells, Weight cuffs etc, the section carries out various activities such as:

(i) Weight bearing exercises to strengthen and recuperate weak muscles.
(ii) Standing programs to enhance leg muscle capacity.
(iii) Mobility enabling programs such as walking and wheelchair use.
(iv) Identifying and meeting orthopaedic needs.

**OCCUPATIONAL THERAPY:**
This therapy helps in developing skills which are a "must need" for daily living. Improve basic motor functions and reasoning skills which protects the patients from permanent loss of functions. The activities carried out here include:

- Multi-sensory stimulation and integration.
- "Oro-motor" exercises for eating and "Imitation techniques" for teaching new activities.
- (i) "Touch Therapy" sessions to improve tactile sense.
- (ii) Balancing exercises like jumping, climbing stairs, swings etc to tone up body balancing.
- (iii) Pick-n-release small objects, use porcelain clay peg boards etc to improve motor skills.
- (iv) Talk and clear commands to improve concentration and attention to commands etc.
SPECIAL TEACHING AIDS- Communication and Assistive Technology Unit (CAT) which is one of the most impactful interventions in the domain of education and enhancement of living skills for people suffering from learning, cognitive, communication motor impairments. This unit, the first of its kind in India, has been set up in collaboration with Ash Field Academy, Leicester, UK, one of the leading Institutions in the field. This intervention is unique in the sense that it provides a transformative and learning experience to the children which helps them to overcome their communication and motor impairment. - Smart boards and other interactive teaching aids.

COUNSELLING: This intervention facilitates the integration of the child with the family as the latter plays an important role in rehabilitative progress of the person. The process of counselling involves:
(i) Understand child’s uniqueness, identify their strengths/talents and their struggles/areas of development
(ii) Develop a partnership between the teachers and parents to bring desired changes in the child.
(iii) Facilitate learning new skills and try new behaviours
Since the parents and children struggle with challenges in everyday living, skills/new skills lead to improvement in the quality of life of children as well as the parents. At Khushboo, counselling is an important and integral part of the care process.
YOGA: There is enough evidence that Yoga works at different levels and is an effective therapy for conditions that do not have any conventional treatment methods. Children with Down syndrome and other development disabilities, who practice Yoga often surprise their families and teachers with the quick mastery of basic motor, communication and cognitive skills. Regular practice of Yoga leads to greater concentration, balance and composure in their daily living. Long term gains include relaxation and softening of inner tensions/blockages, higher degree of body-mind equilibrium and a feeling of energetic buoyancy that enables them to carry through even the most difficult days. Yoga sessions are an essential part of the daily activities for all children under our care and is formally included in the curriculum.

EXPRESSIVE AND PERFORMING ARTS: Activities such as dance & music encourages large muscle movements and promotes greater joint mobility. It also improves muscle tone, spatial awareness & co-ordination and kinaesthetic. It stimulates the "feel good" endorphins and facilitates enhancement of social skills.

It is tailored to meet the individual needs and capabilities. It is one that has the highest level of participation from the children who eagerly look forward to these sessions.

COMPUTER LABORATORY: Given their handicaps, persons with disabilities have limitations in participating in a typical classroom environment. In this lab we use computer based technologies which enable them to participate in a broad range of educational activities and become active learners alongside peers who do not have disabilities. A specially designed programme- Ability Enhancement Multimedia programme, provides a comprehensively structured multimedia training. Over a period of time, this leads to enhancement of the capabilities of the children. It also helps them to get trained in fine arts/computer graphics and use it as a productive vocational skill.
A wide range of facilities have been created to train people for various vocational skills. These include:

(i) Pottery
(ii) Tailoring
(iii) Cooking and catering
(iv) Art & Handicrafts such as bead making, paper bags, paper machie moulding, organic colours etc
(v) Gardening
(vi) Light duty industrial activity such as packaging (Bubble Sheet wrapping) etc.
We have a strong belief that our work will be only as good as our people, thus we attach high importance to the selection of its staff. All departments are manned by qualified and experienced personnel. So as not only to maintain but constantly improve the quality of services offered at the centre, we regularly invest in capacity building of the staff. Regular training is provided by organising in house workshops/training programs and/or people attending external programs so as to get insights about the state of the art techniques, therapeutic tools and interventions used to treat children with disabilities.

Our staff include the following:
1. Physiotherapist
2. Occupational Therapist
3. Counsellor
4. Special Educators
5. Music and Dance Teacher
6. Yoga Teacher
7. Support staff for child care
Khushboo Welfare Society is governed by an Executive Committee which while focusing on ensuring good governance, guides the management team to ensure high standards of service to the beneficiaries. The Committee meets at least four times a year to discuss a pre-circulated agenda. The decisions of the meetings are duly recorded and confirmed in the subsequent meeting. The Committee composition reflects reasonably good gender and skill diversity. None of the members are related to one another.

Mr. Rakesh Jinsi (President): R.Jinsi, an Engineering Graduate with over 38 years of diverse experience covering Corporate Executive (mainly Auto Industry), Non-Profit and Education Sectors. He also sits on Boards of large business houses/Multi nationals and is a member of National Level Govt/NGO bodies. He was heading SOS Children Villages of India from 2009-15 as its Secretary General. He is also one of the founder member of Khushboo.

Mr. Narendra Gera (General Secretary): He is an Mechanical Engineer running his own manufacturing enterprise. Is an active Social Worker. He is also on the Board of DAV Senior Secondary School Khandsa Road Gurgaon. He is one of the founder member of Khushboo and also parent of a special child.

Mr. Pankaj Jain (Treasurer): An entrepreneur in the Printing Business, he is a social worker and deeply concerned about the under privileged. He is also one of the founder member of Khushboo.

Mr. Rajiv Gupta (Member): An Engineer having spent many years with M/S Maruti Suzuki, is passionate about helping children with Disabilities.

Mrs. Reeta Rastogi (Member): A Post Graduate in Education, is a teacher by profession and deeply engaged with development of children.

Mrs. Renu Maheshwari (Vice President): An active Social Worker having worked in areas of Development and livelihood creation for Families of workmen. She was the founder of a Welfare Organisation “Prerna” at Hoshiarpur (Punjab).

Mrs. Manisha Jain (Member): A Post graduate in Management from MDI, Gurgaon and a working professional, is actively involved with working for the Underprivileged.

Mrs. Usha Malik (Member): A post graduate by education, is a grass root Social Worker and has been associated with Khushboo for many years.
The Society is registered with/under and recognized/approved by:

- Registrar of Societies under Societies Act, 1860.
- Persons with Disabilities Act, 1995
- Foreign Contributions Regulation Act (FCRA)
- National Trust Act, 1999
- Registration u/s 12 of IT Act
- Exemption under 80G of IT Act
- Charities Aid Foundation (CAF)
- Give India
This Year we added 5 more children to the School, that brings the total strength to 84. The OPD strength went up marginally from 6 to 7 children this year. Many new activities were introduced in the Centre. These include:

**YOGA** - Trained Yoga Teacher now holds regular classes for the children. We are already noticing many positive changes in the children.

**EXPRESSIVE ARTS** - Dance and Music: Trained and experienced professionals hold regular sessions for the children. These activities are aimed at improving muscle tone, spatial awareness and also as therapeutic interventions. The initial response of children to this has been very positive.

**ART & CRAFT** - Under the Guidance of trained artists, children are encouraged to participate in activities such as painting, paper bag making, beads necklace making, etc. children are showing increased levels of concentration and many are also showing creative sparks, something not seen earlier.

**PARENTS MEETING** - The frequency and intensity of Parents Meetings has increased this year. This has resulted in increased involvement and participation of the parents in the development of their children. Also they are much more open to counselling now.

**CHILDREN ACTIVITIES AND ACHIEVEMENTS** - Children took part in many activities & events and performed very well.

I. Priyanka Hasija participated in the world games (power weight lifting) and she won Bronze Medal.
II. Two children participated in final competition titled “fashion show” and Anmol won title “best smile”.
III. 8 children participated in game Floor ball and Floor Hockey and Priyanka won silver medal and bronze medal in Floor Hockey
IV. Women Athlete Championship held at Yamuna Nagar and Neetu and Soni won gold medal in soft ball throw. Priyanka won gold medal in shot put and Anamika won 5th position in 50m race.
V. Bittu won man of the match in all India Cricket Tournament held at Chandigarh.
VI. National Floor Hockey Championship Male and Female , Manjeet and Soni was awarded with Silver Medal.
SUCCESS STORIES

Komal aged 6 years, a cerebral palsy patient with mental retardation joined Khushboo’s preschool program in August 2015. When she came to us she had poor coordination, difficulty in holding objects, improper balancing and poor walking pattern. She was not able to do routine activities like dressing, eating properly etc.

We focused on training her on a wide range of Activities of Daily Living (ADLs) and enrolled her in a class for imparting functional academics under the guidance of our Special Educators. We also worked on strengthening her upper extremities and improving her walking patterns. In two months she showed remarkable improvement and started walking properly. There was also improvement in her motor skills. In March 2016, Komal moved to the “Blessings” program.

She is now able to hold objects like thick pen, paintbrush, spoon etc. She is now learning to eat food by her own and has also started taking care of her personal belongings. She is now able to recognise basic colours and common fruits. Komal has shown interest in Dance and Yoga, follows the instructions of the teacher carefully and actively participates in the activities. She is turning out to be an outgoing and confident person.

Recently she participated in a dance competition organized at state level for special children and was one of youngest participant. Her performance was highly appreciated by judges and organizers. She has no fear of performing on stage in front of a large audience. Her progress is a source of joy and encouragement for the entire Khushboo staff.

Harshit- 3 years, is also a patient of cerebral palsy and mental retardation. He joined Khushboo in December 2015 and comes for Physiotherapy and Occupational therapy sessions.

Harshit was not able to sit independently and used to avoid eye contact. We worked with him to make him able to sit and walk by his own. After 6 months of physiotherapy sessions, Harshit is now able to walk slowly with some help and has also started establishing eye contact with others. The initial progress makes us feel that Harshit should be able to improve further.
This total of Rs. 84,56,612/- was raised during the year, detailed as follows:

<table>
<thead>
<tr>
<th>INCOME 2015-16 (in Rs.)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Donations</td>
<td>63,57,062</td>
</tr>
<tr>
<td>User Charges</td>
<td>18,03,000</td>
</tr>
<tr>
<td>Govt. Grant In Aid</td>
<td>2,96,550</td>
</tr>
<tr>
<td><strong>84,56,612</strong></td>
<td></td>
</tr>
</tbody>
</table>

Many new Donors were added during the Year, major ones being:

2. Allianz Global
3. Dunnhumby
4. S&P Capital IQ
5. Milliman India Pvt. Ltd.
6. Emerging Securities Pvt. Ltd
**HIGHLIGHTS**

**INFRASTRUCTURE AND HUMAN RESOURCES**

Our efforts to improve our infrastructure bore good results this year. The following development took place. Construction of the new block was started with the support of Carrier Aircon. The construction progressed at a fast pace and we hope to move into the new premises early next year. So as to improve communication infrastructure as also to enhance the brand image, Microsoft 360 was installed for our centre under the NGO scheme of Microsoft. Also an email domain as "kwsindia.org" was made functional.

To augment our School Bus Facilities, we were able to acquire an Ertiga Vehicle. This will help in bringing down commuting time of children.

Human Resources: So as to improve the management of the organisation and provide better quality service, some key recruitments were completed.
1. Executive Director (Centre Head)
2. Head Fund Raising and Resource Mobilisation
3. Physiotherapist
4. Counsellor
5. Assistant Teachers - 2

Based on the development needs identified following training programmes/workshops were conducted for staff:
1. English Helper Course for proficiency in written and Verbal in English Language
2. Workshop on Seizures
3. Workshop on Autism
# FINANCIALS

## BALANCE SHEET AS ON 31.3.2016

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Note No.</th>
<th>As at March 31, 2016</th>
<th>As at March 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. LIABILITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(1) Reserve &amp; surplus</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General Reserve</td>
<td>1</td>
<td>23,232,747</td>
<td>13,349,803</td>
</tr>
<tr>
<td>Income Over Expenditure</td>
<td>2</td>
<td>4,279,958</td>
<td>3,666,189</td>
</tr>
<tr>
<td>Corpus Fund</td>
<td>3</td>
<td>17,347,095</td>
<td>26,330,039</td>
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<tr>
<td><strong>Total</strong></td>
<td></td>
<td>44,859,800</td>
<td>43,346,931</td>
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<tr>
<td>(2) Current Liabilities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other current liabilities</td>
<td>4</td>
<td>1,197,169</td>
<td>517,973</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1,197,169</td>
<td>517,973</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td>46,056,969</td>
<td>43,866,004</td>
</tr>
</tbody>
</table>

| **B. ASSETS**                      |          |                      |                      |
| (1) Non-current assets             |          |                      |                      |
| Fixed assets                       | 5        | 18,465,967           | 8,221,655            |
|                                    |          | 18,465,967           | 8,221,655            |
| (2) Current assets                 |          |                      |                      |
| Inventories                        | 6        | 203,566              | 194,285              |
| Cash and cash equivalents          | 7        | 3,298,458            | 1,996,902            |
| Fixed Deposits                     | 8        | 22,801,264           | 33,129,732           |
| Short term loans and advances      | 9        | 1,287,713            | 323,431              |
| **Total**                          |          | 27,591,002           | 35,644,349           |
|                                    |          | 46,056,969           | 43,866,004           |

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**AUDITORS REPORT**

As per our report in terms of Section 12 A(b) of Income Tax Act, 1961

For R. SARDANA & CO.

CHARTERED ACCOUNTANTS

Place: Gurgaon  
Date: 03/08/2017

**KHUSHBOO WELFARE SOCIETY**  
PRESIDENT  
TREASURER

RAKESH SARDANA  
PROPRIETOR
## FINANCIALS

### 2. Income and Expenditure 2015-16

**Statement of Income & Expenditure for the Year ended March 31, 2016**

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Note No.</th>
<th>Year ended</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>March 31, 2016</td>
<td>March 31, 2015</td>
</tr>
<tr>
<td><strong>A Income</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donation, Grant &amp; Membership Fee</td>
<td>10</td>
<td>5,583,069</td>
<td>5,972,311</td>
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<tr>
<td>Sale of Products</td>
<td></td>
<td>976,881</td>
<td>1,374,166</td>
</tr>
<tr>
<td>User Charges</td>
<td></td>
<td>1,284,450</td>
<td>1,089,700</td>
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<tr>
<td>Transportation Charges</td>
<td>11</td>
<td>519,550</td>
<td>396,450</td>
</tr>
<tr>
<td>Interest income</td>
<td>12</td>
<td>2,293,302</td>
<td>1,362,189</td>
</tr>
<tr>
<td>Other income</td>
<td></td>
<td>3,652</td>
<td>89,041</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td></td>
<td>10,749,914</td>
<td>10,283,857</td>
</tr>
<tr>
<td><strong>B Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Purchases Consumed</td>
<td>13</td>
<td>612,379</td>
<td>1,020,648</td>
</tr>
<tr>
<td>Transportation Expenses</td>
<td>14</td>
<td>616,178</td>
<td>317,831</td>
</tr>
<tr>
<td>Children Welfare expenses</td>
<td></td>
<td>48,951</td>
<td>71,777</td>
</tr>
<tr>
<td>Employees benefit expenses</td>
<td>15</td>
<td>5,920,747</td>
<td>4,805,796</td>
</tr>
<tr>
<td>Depreciation expenses</td>
<td></td>
<td>907,506</td>
<td>778,318</td>
</tr>
<tr>
<td>Financial costs</td>
<td>16</td>
<td>5,089</td>
<td>7,104</td>
</tr>
<tr>
<td>Other expenses</td>
<td>17</td>
<td>2,026,155</td>
<td>1,527,005</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td></td>
<td>10,158,145</td>
<td>8,528,479</td>
</tr>
<tr>
<td><strong>C Excess of Income Over Expenditure</strong></td>
<td></td>
<td>611,769</td>
<td>1,756,378</td>
</tr>
</tbody>
</table>

**AUDITORS REPORT**
As per our report in Term of Section 12 A(b) of Income Tax Act, 1961

For R. SARDANA & CO.
CHARTERED ACCOUNTANTS

Place: Gurgaon
Date: 02/08/2016

KHUSHBOO WELFARE SOCIETY
PRESIDENT
TREASURER

RAKESH SARDANA
PROPRIETOR
3. Distribution of Employees according to Remuneration Level

<table>
<thead>
<tr>
<th>Distribution of employees according to remuneration levels</th>
<th>Name</th>
<th>Designation</th>
<th>Annual Remuneration (in Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highest Paid Person in the Organization</td>
<td>Vijay Pal</td>
<td>Director</td>
<td>4,79,760</td>
</tr>
<tr>
<td>Lowest paid person in the Organization</td>
<td>Shamvati</td>
<td>Helper</td>
<td>76,680</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Distribution of employees according to remuneration levels</th>
<th>Gross monthly remuneration plus benefits (Rs.)</th>
<th>Male</th>
<th>Female</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>&lt;5,000</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>5,000-10,000</td>
<td>0</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td></td>
<td>10,000-25,000</td>
<td>7</td>
<td>7</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td>&gt;25,000</td>
<td>2</td>
<td>2</td>
<td>4</td>
</tr>
</tbody>
</table>

| No. of Executive committee (Governing Board) members receiving remuneration | NIL |
| Expenditure on Foreign Travel incurred by Executive Committee members, Employees or Volunteers | NIL |
| Amount reimbursed to all Board members for Domestic Travel | 21,305 |
| Amount reimbursed to all Board members for Local Conveyance | NIL |
| No. of Executive committee members related to each other | NIL |

4. Total Expenditure 2015-16

[Diagram showing the distribution of expenses]
Mr. Arun Bhatia MD Carrier Air-Conditioning and Refrigeration Ltd.

I feel extremely proud to say that we at Carrier Air-conditioning & Refrigeration Ltd. have been associated with Khushboo Welfare Society since its inception, and I must say the organization has come a long way. The efforts put in by Khushboo for making adolescents and young adults with mental and multiple disabilities self-dependent is commendable. The children of Khushboo never cease to amaze us with their confidence, happy faces and remarkable performances at various events. For this, the credit goes to the hard work put in by the teachers and staff of the organization.

I wish KWS success for this noble cause and hope that the organization continues to grow to enable more children in the years to come."

Ms. Shipra Arora, Analysis Director Dunnhumby

"KWS is one of the best special need [1] organizations in this country which is dedicated to serving children with special needs. They work with children all the way through adulthood, allowing them to receive that extra help which they need to flourish to become happy, healthy members of the society.

I have been associated with Khushboo for last five years and have seen children growing to a next level of independence which was not their earlier. And all this is the result of strong will power of the children and the dedication and hard work of the Teachers/Staff at KWS who selflessly work with the Nobel cause.

I would like to thank all the people associated with KWS for their efforts and I pray for the better future for the lovely children at KWS."
You can sponsor a child in 7 different ways.
1. Full sponsorship of a child is 1,07,000/- INR per annum
2. Sponsor a child's educational expenses: 26,000/- per annum
3. Sponsor a Child's Physiotherapy sessions: 16000/- Per annum
4. Sponsor a Child's Occupational therapy sessions: 16,000/- per annum
5. Sponsor a Child's Psychotherapy sessions: 16,000/- per annum
6. Sponsor a Child's Yoga, Dance and Music sessions: 16,000/- per annum
7. Sponsor a Child's Transportation facility 16,000/- per annum

General Donation
8. Sponsor a Event: (Festivals celebrations, Republic day and Independence Day)
9. You can also make donations of any amount.

All donations are entitled for Income Tax exemption under 80G of Income Tax Act.
Khushboo Welfare Society

Sector 10A, Near Lions Public School,
Gurgaon - 122001, India
Phone: +91-124-4140885/86/87
Email: Khushboowelfaresociety@kwsindia.org
Website: www.kwsindia.org

Contacts:

Executive Director: +91-9958595789, kiran.goel@kwsindia.org
Director Administration: +91-9971698963, vijay.pal@kwsindia.org
Head Communication and Resource Mobilisation: +91-9971698962, rupali.awade@kwsindia.org